

Owl B&B: Market Timing Insight

Data-Led Analysis for Investors



Prepared by:

Westbrooke Associates Limited
Metcalf Way, Crawley, West Sussex.
RH11 7XX. United Kingdom

+44 (0) 203 745 0294
info@westbrookeassociates.com
www.westbrookeassociates.com



Market Reality & Industry Sentiment

Travellers and hosts across the short-stay rental sector are becoming increasingly vocal about their frustrations with established platforms. Rising fees, inconsistent expectations and declining trust are fuelling a shift in behaviour, creating a clear opportunity for new, transparent alternatives. Recent market trends and industry commentary demonstrate just how quickly consumer expectations are evolving.



Consumer Dissatisfaction

Travellers report rising frustration with hidden fees, misleading pricing and inconsistent standards across major platforms.

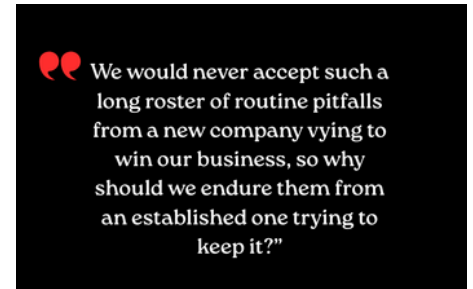
Source: [The Invisible Tourist travel analysis, 2025](#)



Host Pressures

Many hosts cite reduced earnings, stricter platform rules and unpredictable guest expectations, creating mounting strain.

Source: [The Guardian, 2025](#)



A Sector at a Turning Point

Growing public criticism shows users are questioning long-standing platforms and openly demanding fairer, clearer alternatives.

Source: [Frommer's, 2025](#)

Host Perspective:



In this video, Sean Rakidzich, an Airbnb host with more than 50,000 stays, discusses the challenges facing the short-stay rental market and the difficulties large platforms are experiencing as user expectations evolve.

Market Data

The global short-term rental market reached an estimated £100 billion valuation in 2024 and is forecast to continue growing.

Online bookings remain strong as *millions* of users rely on digital platforms each year, yet many welcome solutions that feel more transparent and more secure.

Recent industry analysis highlights recurring pain points shared by hosts and guests, including variable fees, limited communication before booking and concerns around listing authenticity.

Equally, analysis noted that increased competition, higher operational costs and shifting user expectations have created openings for new models.

This has all prompted discussion about the need for clearer pricing structures and improved user experience.

£100bn Global Market Size

The global short-term rental sector reached an estimated valuation of £100bn in 2024, reflecting strong and sustained demand from leisure and business travellers.

11.4% CAGR Projected Growth

Industry forecasts indicate an annual growth rate of 11.4%, driven by rising digital adoption, changing travel preferences and continued expansion of alternative accommodation platforms.

719 Million Nights Booked Online

Online platforms now account for the majority of bookings, with over 719m nights reserved through digital channels last year.

35 Million Active Listings Globally

Short-stay rental supply continues to expand, creating increased competition among hosts and elevating the importance of platform transparency.

Increasing Competitive Pressure

Airbnb and Booking.com face intensifying rivalry as consumer dissatisfaction and regulatory pressures encourage market diversification.

Shifting Consumer Expectations

Travellers are prioritising clarity, predictable pricing and higher trust standards, accelerating demand for transparent alternatives.



Owl B&B at a Glance



Launch Date

Q2 2026

7,000+

Registered Hosts



Partners

Wise Europe SA
Credas Technologies Limited
Sketch Creative Limited



Trademark Protection

Secured UK
EU Pending



SEIS Advantage

50% tax relief
Tax-free gains

Sources:

- Dimension Market Research, [Comprehensive Industry Landscape & Strategic Outlook](#)
- iGMS, [Short-Term Rental Market Analysis](#)
- Eurostat, [Tourism Nights Spent](#)
- AllTheRooms Analytics, [Global STR Listings Data](#)

The Perfect Market Timing

The short-stay rental market is undergoing one of its most significant shifts in years. Travellers and hosts are openly expressing dissatisfaction with hidden fees, inconsistent standards and unpredictable platform policies. Public frustration has created a rare moment where loyalty to established providers is weakening and openness to new alternatives is growing rapidly.

Why Owl B&B Is Well-Positioned

- ✓ **Transparent Model:** No hidden fees, no surprise charges.
- ✓ **Fairness for Hosts:** Clear earnings, upfront information and tools that support rather than punish.
- ✓ **Built for Today's Consumer:** Simple booking experience, modern expectations and peace of mind.
- ✓ **Strong Partnerships:** Credas, Wise and Sketch Creative add credibility, safety and operational strength.
- ✓ **Timing Advantage:** Entering the market when dissatisfaction with major platforms is visibly peaking.



A Market Ready for Change

Industry commentary shows a growing demand for simpler, more honest alternatives to legacy platforms. Users are openly questioning long-standing providers and seeking fairer options. The gap between expectations and delivery has never been wider.

Perfect Timing for Owl B&B

Current market sentiment highlights a clear opening for a transparent, host-friendly solution. Rising dissatisfaction with major platforms has created strong momentum for innovation.

Consumer Expectations

Travellers now prioritise clarity, fair pricing and reliability. Hidden fees, inconsistent standards and unclear listings have become major frustrations. Hosts are also calling for transparent policies and predictable earnings.

Trust as a Differentiator

More users are choosing platforms based on trust rather than size. Transparent pricing, verified hosts and clear communication now guide decision-making. Platforms built on accountability and fairness stand out.

The Case for Early Investment

The distance between what users want and what they receive has never been wider. Market data shows a sector undergoing rapid change with rising dissatisfaction, accelerating demand for transparency and a global short-stay market projected to exceed £100bn in value.

Travellers are actively seeking alternatives, and hosts are calling for platforms that prioritise fairness, accountability and predictable earnings. This widening gap is exactly where meaningful investment opportunities emerge.

Owl B&B has been built in direct response to these market signals, aligning with consumer expectations, industry trends and long-term growth trajectories. With timing, sentiment and data all pointing in the same direction, the conditions for early adoption have never been stronger.

[REQUEST INVESTOR MEMORANDUM >>](#)